

INCOTERMS 2010

INCOTERMS & SERVICES	EXW EX WORKS	FCA FREE CARRIER	CPT CARRIAGE PAID TO	CIP CARRIAGE INSURANCE PAID TO	DAT DELIVERED AT TERMINAL	DAP DELIVERED AT PLACE	DDP DELIVERED DUTY PAID	FAS FREE ALONGSIDE SHIP	FOB FREE ONBOARD VESSEL	CFR COST & FREIGHT	CIF COST INSURANCE & FREIGHT
	NAMED PLACE OF DELIVERY	NAMED PLACE OF DELIVERY	NAMED PLACE OF DESTINATION	NAMED PORT OF DESTINATION	NAMED TERMINAL AT PORT/PLACE OF DEST.	NAMED PLACE OF DESTINATION	NAMED PLACE OF DESTINATION	NAMED PORT OF SHIPMENT	NAMED PORT OF SHIPMENT	NAMED PORT OF DESTINATION	NAMED PORT OF DESTINATION
MODE OF TRANSPORT	ALL MODES	ALL MODES	ALL MODES	ALL MODES	ALL MODES	ALL MODES	ALL MODES	OCEAN TRANSPORT	OCEAN TRANSPORT	OCEAN TRANSPORT	OCEAN TRANSPORT
	WHO PAYS	WHO PAYS	WHO PAYS	WHO PAYS	WHO PAYS	WHO PAYS	WHO PAYS	WHO PAYS	WHO PAYS	WHO PAYS	WHO PAYS
EXPORT PACKING	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER
EXPORT CLEARANCES LICENSES & OTHER AUTHORISATIONS	BUYER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER
INLAND FREIGHT	BUYER	*SELLER/BUYER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER
LOADING CHARGES	BUYER	SELLER	SELLER	SELLER	SELLER	SELLER	SELLER	BUYER	SELLER	SELLER	SELLER
ORIGIN TERMINAL CHARGES	BUYER	BUYER	SELLER	SELLER	SELLER	SELLER	SELLER	BUYER	SELLER	SELLER	SELLER
INSURANCE	NO OBLIGATION	NO OBLIGATION	NO OBLIGATION	SELLER	NO OBLIGATION	NO OBLIGATION	NO OBLIGATION	NO OBLIGATION	NO OBLIGATION	NO OBLIGATION	SELLER
FREIGHT	BUYER	BUYER	SELLER	SELLER	SELLER	SELLER	SELLER	BUYER	BUYER	SELLER	SELLER
DEST.ARRIVAL CHGS	BUYER	BUYER	SELLER	SELLER	SELLER	SELLER	SELLER	BUYER	BUYER	BUYER	BUYER
UNLOADING CHGS	BUYER	BUYER	BUYER	BUYER	SELLER	SELLER	SELLER	BUYER	BUYER	BUYER	BUYER
IMPORT CUSTOMS CLEARANCE	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	SELLER	BUYER	BUYER	BUYER	BUYER
DUTY & TAXES	BUYER	BUYER	BUYER	BUYER	BUYER	BUYER	SELLER	BUYER	BUYER	BUYER	BUYER
DELIVERY TO DEST.	BUYER	BUYER	BUYER	BUYER	BUYER	SELLER	SELLER	BUYER	BUYER	BUYER	BUYER

*SELLER/BUYER There are actually two FCA terms: FCA SELLERS PREMISES where the seller is responsible only for loading the goods and not responsible for Inland Freight; and FCA NAMED PLACE (International Carrier) where the seller is responsible for Inland Freight

INCOTERM RULES ARE NOT LAW AND WILL NOT RESOLVE ALL PROBLEMS IN TRADE. ABOVE DEFINITIONS ARE TO BE USED AS A GUIDE ONLY